

**STRATEGIC**BALANCE



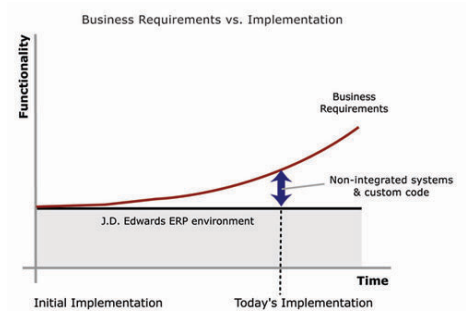
# Has your ERP installation become the problem rather than the solution?

A full service provider of services to new and installed JDE/PSFT customers, Strategic Balance is well-versed in providing the support you need to gain, or re-gain the full advantage of your J.D. Edwards ERP system. Whether your company is on World Software™, OneWorld™ or in between, Strategic Balance has the right tools, methodology and resources to help companies get the most of their tier-1 ERP investment while delivering your project on time and on budget. From full implementations to refresher training classes for your team, system auditing to OneWorld migration or co-existence, Strategic Balance is your single point of contact for finding the balance between your business processes and requirement and the technology that enables you to make them happen.

## Most companies can identify with one or more of the following:

- Since your original implementation, your business requirements have changed. Perhaps considerably.
- A re-implementation is out of the question from a time, stress and money perspective
- You bought J.D. Edwards for more functionality than you're currently utilizing. For example, entire modules that were not implemented initially.
- You are seeing manual non-integrated systems spring up to address new business requirements.
- Feel pressure to upgrade to OneWorld but cannot justify the risk or the investment involved.
- Users at all levels are requiring more information for decision support.

We take a holistic approach to leveraging your J.D. Edwards investment across your entire business rather than just departments, because we view your organization from a business process point of view rather than a departmental or J.D. Edwards module perspective.



## PARTNERSHIP

**Together, we'll put the Power of Partnership to work for your business.**

To succeed in a dynamically competitive business environment, you need powerful partners to help leverage your strengths as much as

possible. At Strategic Balance, we seek long-term partnerships with our customers because that's what it takes to develop solutions with the highest return potential and lower implementation risk. Plus, the Power of Partnership will also help create a new, more vigorous corporate culture, involving every employee in constructive change, helping to ensure the enduring success of your entire enterprise.

## APPROACH

**Our approach is to work closely with your team in order to...**

- Analyze/prioritize all possible opportunities for improvement
- Redesign processes for greater productivity
- Implement improvements quickly
- Facilitate the cultural changes that promote sustained success
- Measure business outcomes in terms of ROI

**Strategic Solutions™** is a unique methodology that we use to help companies like yours fully leverage their J.D. Edwards software investment. This methodology involves doing a high-level analysis of all your business processes to ensure that we uncover every possible way to focus on your most important needs and identify the most promising business opportunities on the horizon.



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## PRODUCTS

**The right tool for the job. That's our standard and commitment and it's how we approached building these service products:**

### **Strategic Solutions™**

- full implementation services, end-to-end.

### **StrategiCompass™**

- project tool/internal documentation.

### **Strategic Initial Assessment™**

- building a roadmap to bringing your system in line with your business processes.

### **Strategic Academy™**

- on-site, on-time, hands-on J.D. Edwards training.

### **Pre-packaged Co-Existence**

- building a bridge from World™ to OneWorld™.

And more! We look forward to helping guide you to select the right combination of services for your company's needs!

## About Strategic Balance

Specializing in delivering high quality services to the discerning J.D. Edwards customer, Strategic Balance is comprised entirely of mature, highly experienced application and technical resources.

With a highly evolved methodology and tool sets that have been tempered by years of experience, the mission of Strategic Balance is to offer an alternative to conventional approaches. Whenever possible, Strategic Balance prefers to work with its customers on a fixed-fee basis. This assures our customers that projects will be delivered on time and on budget. It also means that project scope and customer involvement must be well-defined before the project begins!

We think this is the future of consultive services. Come join the future, with Strategic Balance.

### Narrow. Deep.

With nearly three-quarters of a century of J.D. Edwards experience on staff, Strategic Balance has project leader level people filling each role of your implementation, or other service. Our goal is to keep a modestly-sized team busy with a controlled, select group of customers.

We hope you become one of them!

### **Strategic Balance Consulting, Inc.**

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